## PIONEER LIBRARY SYSTEM REVISED BUDGET JULY 1, 2018 - JUNE 30, 2019

## **REVENUES**

| Ad Valorem Taxes Cleveland County McClain County Pottawatomie County Total Ad Valorem Taxes  | \$13,229,780<br>1,957,826<br>2,378,858 | -<br>\$17,566,464  |  |
|--|--|--|--|
| Oklahoma Department of Libraries<br>State Aid<br>Total State Aid   | \$143,468                              | - \$143,468  |  |
| Other Revenue  | \$454,396                              | -<br>\$454,396   |  |
| Subtotal All Revenue   |  | <u> </u>   | \$18,164,328   |
| Release of Fund Balance Use of Assigned Fund Balance Use of Unassigned Fund Balance  |  |  | \$620,440<br>\$670,334                               |
| Fund Balance Fund Balance Carryover Assigned Fund Balance Committed Fund Balance Unassigned Fund Balance Total Fund Balance  |  |  | \$568,556<br>\$116,187<br>\$6,986,092<br>\$7,670,835 |
| TOTAL REVENUE  |  |  | \$27,125,937   |
| EXPENDITURES   |  |  |  |
| Personnel Services Books and Other Materials General & Administrative Technology System Services (Development, Literacy, Programming, Strates (Marketing and Communication, Outreach, Co |  | \$11,804,452<br>3,250,000<br>1,140,750<br>2,653,900<br>606,000 | \$19,455,102   |
| Fund Balance Fund Balance Carryover - Prior Year Assigned Fund Balance Committed Fund Balance Unassigned Fund Balance Total Fund Balance   |  |  | \$568,556<br>\$116,187<br>\$6,986,092<br>\$7,670,835 |
| TOTAL GENERAL FUND EXP & FUND BALANCE  Jon Myers, Chair  |  | Lisa Wells, Secretar   | \$27,125,937   |

8/28/2018

| INCOME   | Revised Budget<br>November<br>2017/2018 | Actual Received<br>For 2017/2018 | Revised Budget<br>August<br>2018/2019 | Change<br>From 2017/18 | % Change From 2017/18 Budget |
|--|---|----------------------------------|---------------------------------------|------------------------|------------------------------|
| Cleveland Co.  | \$12,941,191                            | \$13,121,180                     | \$13,229,780                          | \$288,589              | 2.23%                        |
| McClain Co.  | \$1,817,249                             | \$1,846,228                      | \$1,957,826                           | \$140,577              | 7.74%                        |
| Pott Co.   | \$2,264,659                             | \$2,295,800                      | \$2,378,858                           | \$114,199              | 5.04%                        |
| Total Ad Valorem                                     | \$17,023,099                            | \$17,263,208                     | \$17,566,464                          | \$543,365              | 3.19%                        |
| State Revenue  |   | 9.090.000                        |                                       | *** ***                | 0.220/                       |
| State Aid  | \$132,431                               | \$143,468                        | \$143,468                             | \$11,037               | 8.33%                        |
| Miscellaneous  |   | C111 000                         | \$110,000                             | (\$53,000)             | -32.52%                      |
| Fines  | \$163,000                               | \$141,908                        | \$110,000                             | \$48,000               | 109.09%                      |
| Reprographics  | \$44,000                                | \$54,294                         | \$92,000                              | (\$40,000)             | -88.89%                      |
| Public Printers                                      | \$45,000                                | \$42,637<br>\$34                 | \$5,000<br>\$0                        | \$0                    | -00.0570                     |
| Promotional Sales                                    | \$0                                     | \$339                            | \$400                                 | (\$250)                | -38.46%                      |
| Headphone Sales                                      | \$650                                   | \$7,995                          | \$8,000                               | (\$1,000)              | -11.11%                      |
| Lost Book Reimburs                                   | \$9,000<br>\$1,100                      | \$1,180                          | \$1,100                               | \$0                    | 0.00%                        |
| Non Resident Fees                                    | \$1,100<br>\$19,200                     | \$19,352                         | \$19,200                              | \$0                    | 0.00%                        |
| Fax Income   | \$18,000                                | \$148,752                        | \$65,000                              | \$47,000               | 261.11%                      |
| Interest Income                                      | \$60,336                                | \$61,004                         | \$60,336                              | \$0                    | 0.00%                        |
| Lease Income<br>Loan Proceeds                        | \$61,250                                | \$61,250                         | \$59,375                              | (\$1,875)              | -3.06%                       |
| Miscellaneous  | \$3,300                                 | \$9,119                          | \$3,300                               | \$0                    | 0.00%                        |
| Contractual Services                                 | \$31,000                                | \$31,000                         | \$30,685                              | (\$315)                | -1.02%                       |
| Total Miscellaneous                                  | \$455,836                               | \$578,863                        | \$454,396                             | (\$1,440)              | -0.32%                       |
| Subtotal All Revenue                                 | \$17,611,366                            | \$17,985,538                     | \$18,164,328                          | \$552,962              | 3.14%                        |
| Release of Fund Balance<br>Reserved for Encumbrances |   |                                  |                                       |                        |                              |
| Use of Assigned Fund Balance                         | \$446,684                               |                                  | \$620,440                             | \$173,756              | 38.90%                       |
| Use of Unassigned Fund Balance                       | \$0                                     |                                  | \$670,334                             | \$670,334              |                              |
| Fund Balance   |   |                                  |                                       |                        |                              |
| Assigned Fund Balance                                | \$692,312                               |                                  | \$568,556                             | (\$123,756)            | 10.5-01                      |
| Committed Fund Balance                               | \$226,262                               |                                  | \$116,187                             | (\$110,075)            | -48.65%                      |
| Unassigned Fund Balance                              | \$6,394,627                             |                                  | \$6,986,092                           | \$591,465              | 9.25%                        |
| Total Fund Balance                                   | \$7,313,201                             |                                  | \$7,670,835                           | \$357,634              | 4.89%                        |
| TOTAL REVENUE  | \$25,371,251                            |                                  | \$27,125,937                          | \$1,754,686            | 6.92%                        |

| EXPENSES                     | Revised Budget<br>November<br>2017/2018 | Actual Spent<br>For 2017/2018 | Revised Budget<br>August<br>2018/2019 | Change<br>from 2017/18 | % Change From<br>2017/18 Budget | % of<br>2018/19 Budget |
|------------------------------|---|-------------------------------|---------------------------------------|------------------------|---------------------------------|------------------------|
| Personnel Services           |   |                               |                                       |                        |                                 |                        |
| Salaries                     | \$8,709,306                             | \$8,111,189                   | \$9,091,456                           | \$382,150              | 4.39%                           | 46.73%                 |
| Social security/medicare     | \$666,262                               | \$605,614                     | \$695,496                             | \$29,234               | 4.39%                           | 3.57%                  |
| Recruitment                  | \$4,000                                 | \$1,921                       | \$4,000                               | \$0                    | 0.00%                           | 0.02%                  |
| Retirement Benefits          | \$795,000                               | \$763,589                     | \$795,000                             | \$0                    | 0.00%                           | 4.09%                  |
| Health Insurance             | \$1,304,025                             | \$1,155,782                   | \$1,085,000                           | (\$219,025)            | -16.80%                         | 5.58%                  |
| Group Term Life Insurance    | \$31,930                                | \$27,454                      | \$30,000                              | (\$1,930)              | -6.04%                          | 0.15%                  |
| Disability Insurance         | \$29,870                                | \$32,217                      | \$33,000                              | \$3,130                | 10.48%                          | 0.17%                  |
| Employee Assistance Programs | \$11,500                                | \$10,825                      | \$11,500                              | \$0                    | 0.00%                           | 0.06%                  |
| Workers Compensation         | \$37,500                                | \$35,452                      | \$40,000                              | \$2,500                | 6.67%                           | 0.21%                  |
| Contract Labor               | \$7,000                                 | \$4,296                       | \$7,000                               | \$0                    | 0.00%                           | 0.04%                  |
| Unemployment Insurance       | \$7,000                                 | \$258                         | \$7,000                               | \$0                    | 0.00%                           |                        |
| Scholarship                  | \$7,000                                 | \$2,000                       | \$5,000                               | (\$2,000)              | -28.57%                         |                        |
| Total Personnel Services     | \$11,610,393                            | \$10,750,599                  | \$11,804,452                          | \$194,059              | 1.67%                           | 60.68%                 |
| Materials                    | \$2,350,000                             | \$2,366,541                   | \$2,350,000                           | \$0                    | 0.00%                           | 12.08%                 |
| Materials Norman East        | \$420,440                               | \$415,432                     | \$0                                   | (\$420,440)            | -100.00%                        | 0.00%                  |
| Materials Norman Central     | \$0                                     | \$0                           | \$900,000                             | \$900,000              |                                 | 4.63%                  |
| Administrative Services      |   |                               |                                       |                        |                                 |                        |
| Professional Services        | \$75,000                                | \$83,684                      | \$250,000                             | \$175,000              | 233.33%                         |                        |
| Attorney Fees                | \$60,000                                | \$18,624                      | \$50,000                              | (\$10,000)             | -16.67%                         |                        |
| Equipment                    | \$60,000                                | \$49,787                      | \$90,000                              | \$30,000               | 50.00%                          |                        |
| Equipment Repair & Maint.    | \$2,000                                 | \$173                         | \$2,000                               | \$0                    | 0.00%                           |                        |
| Insurance                    | \$100,000                               | \$100,670                     | \$115,000                             | \$15,000               | 15.00%                          |                        |
| Membership                   | \$13,500                                | \$12,373                      | \$13,500                              | \$0                    | 0.00%                           | 0.07%                  |
| Postage                      | \$45,000                                | \$20,930                      | \$25,000                              | (\$20,000)             | -44.44%                         |                        |
| Supplies                     | \$75,000                                | \$65,239                      | \$75,000                              | \$0                    | 0.00%                           |                        |
| Telephone                    | \$63,000                                | \$61,750                      | \$65,000                              | \$2,000                | 3.17%                           |                        |
| Travel                       | \$33,000                                | \$33,492                      | \$35,000                              | \$2,000                | 6.06%                           |                        |
| Vehicles                     | \$85,000                                | \$24,076                      | \$60,000                              | (\$25,000)             | -29.41%                         |                        |
| Audit                        | \$29,000                                | \$27,750                      | \$29,250                              | \$250                  | 0.86%                           |                        |
| Interest Expense             | \$0                                     | \$0                           |                                       | \$0                    |                                 | 0.00%                  |
| Miscellaneous Expense        | \$7,500                                 | \$13,638                      | \$10,000                              | \$2,500                | 33.33%                          | 0.05%                  |

| *Reprographics  | \$75,000          | \$75,801     | \$125,000    | \$50,000          | 66.67%   | 0.64%   |
|---|-------------------|--------------|--------------|-------------------|----------|---------|
| Sales Tax   | \$7,400           | \$7,899      | \$8,500      | \$1,100           | 14.86%   | 0.04%   |
| Data Processing   | \$79,000          | \$98,692     | \$68,000     | (\$11,000)        | -13.92%  | 0.35%   |
| Fine Collection Service   | \$25,000          | \$23,628     | \$20,000     | (\$5,000)         | -20.00%  | 0.10%   |
| Revaluation   | \$92,000          | \$89,908     | \$92,000     | \$0               | 0.00%    | 0.47%   |
| Board Development   | \$10,000          | \$776        | \$7,500      | (\$2,500)         | -25.00%  | 0.04%   |
| Total G& A  | \$936,400         | \$808,890    | \$1,140,750  | \$204,350         | 21.82%   | 5.86%   |
| Total G& A  | <b></b> \$930,400 | \$606,690    | \$1,140,750  | φ <b>2</b> 04,330 | 21.0276  | 3.80 /8 |
| Technology  | \$1,357,000       | \$1,317,754  | \$1,400,000  | \$43,000          | 3.17%    | 7.20%   |
| Technology Norman East  | \$552,400         | \$177,389    | \$0          | (\$552,400)       | -100.00% | 0.00%   |
| Technology Norman Central                                       | \$0               | \$0          | \$1,253,900  | \$1,253,900       |          | 6.45%   |
| System Services   |                   |              |              |                   |          |         |
| Continuing Education  | \$176,717         | \$170,663    | \$177,000    | \$283             | 0.16%    | 0.91%   |
| Development   | \$27,000          | \$25,584     | \$25,000     | (\$2,000)         | -7.41%   | 0.13%   |
| Events/Hospitality  | \$5,000           | \$1,068      | \$5,000      | \$0               | 0.00%    | 0.03%   |
| Strategy and Innovation   | \$150,000         | \$54,472     | \$0          | (\$150,000)       | -100.00% | 0.00%   |
| Marketing and Communication                                     | \$195,700         | \$198,466    | \$160,000    | (\$35,700)        | -18.24%  | 0.82%   |
| Programming   | \$35,000          | \$21,688     | \$35,000     | \$0               | 0.00%    | 0.18%   |
| Literacy  | \$12,000          | \$6,855      | \$12,000     | \$0               | 0.00%    | 0.06%   |
| System Facilities   | \$155,000         | \$166,307    | \$167,000    | \$12,000          | 7.74%    | 0.86%   |
| System Outreach   | \$25,000          | \$10,720     | \$25,000     | \$0               | 0.00%    | 0.13%   |
| Total System Services   | \$781,417         | \$655,822    | \$606,000    | (\$175,417)       | -22.45%  | 3.11%   |
| Subtotal GF Expenditures  | \$18,008,050      | \$16,492,426 | \$19,455,102 | \$1,447,052       | 8.04%    | 100.00% |
| Fund Balance  |                   |              |              |                   |          |         |
| Fund Balance Assigned Current Year Fund Balance Carryover Prior | \$50,000          |              | \$0          | (\$50,000)        | -100.00% |         |
| Assigned Fund Balance   | \$692,312         |              | \$568,556    | (\$123,756)       | -17.88%  |         |
| Committed Fund Balance  | \$226,262         |              | \$116,187    | (\$110,075)       | -48.65%  |         |
| Unassigned Fund Balance   | \$6,394,627       |              | \$6,986,092  | \$591,465         | 9.25%    |         |
| Total Fund Balance  | \$7,363,201       |              | \$7,670,835  | \$307,634         | 4.18%    |         |
| Total General Fund Expend. and Fund Balance                     | \$25,371,251      |              | \$27,125,937 | \$1,754,686       | 6.92%    |         |